

Riverside Partners Completes Majority Investment in Thinklogical LLC in Partnership with the Company's Founders

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[Riverside Partners](#), a Boston-based private equity firm, announced today that it has acquired a majority interest in [Thinklogical LLC](#), a leading provider of fiber optic video and KVM switching and extension products and solutions, in partnership with the Company's five founders and management team.

Thinklogical, based in Milford Connecticut, is the leading designer and manufacturer of high bandwidth fiber matrix KVM switches and routers, video and KVM extender solutions, camera extenders and console management solutions. The Company's products are used for real time enterprise video and peripheral management across a variety of markets, including defense, national security command and control centers, broadcast, post-production entertainment and medical. Organizations and governments worldwide rely on Thinklogical's products and solutions for optimal performance in secure visual computing environments. Thinklogical is the only company that provides users with video and KVM switches that can handle bandwidths of up to 6.25 Gbps to manage the most demanding applications. Through pioneering technologies, Thinklogical helps customers reduce cost and simplify video and peripheral signal management in complex computing infrastructures.

"Riverside Partners is thrilled to be partnering with the Thinklogical team. Their long history of technology leadership in the most demanding video applications makes the company an excellent fit with Riverside Partners' focus on leading founder-owned technology businesses. Our team is excited to help accelerate the growth of Thinklogical by supporting continued investment in the business," said Steven F. Kaplan, a General Partner at Riverside Partners.

"The Company has a long history of delivering results that exceed customers' expectations for quality, service and innovation. Thinklogical's product excellence is derived from its continuous focus on developing leading edge technology. The Company focuses on applications where bandwidth, image quality and maintenance of secure computing environments are critical to the user. Thinklogical's ability to serve its customers' present and future requirements is realized through a combination of a strong research and development program, more than 40 years of industry leading experience, innovative product design and engineering, and a network of expert application engineers, sales representatives and customer service personnel," continued Mr. Kaplan.

"Given our recent explosive growth and opportunities for continued expansion, Thinklogical was looking for a partner who not only understood our technology, products and end markets but who also had the operating expertise to help us scale. Riverside Partners will help us to achieve our goal of scaling the Company to the next level. My founding partners and I believe that Riverside Partners can bring much more than capital to our company," said David Cheever, President and co-founder of Thinklogical.

About Thinklogical LLC

Thinklogical is the leading manufacturer and provider of fiber optic KVM/video extension solutions, fiber matrix KVM switches and routers, camera extenders and console server management. Organizations worldwide rely on Thinklogical's products and solutions for optimal performance in secure visual computing environments. Through pioneering next generation fiber optic extension, switching, and server management technologies Thinklogical helps customers reduce cost and simplify the management of complex computing infrastructures.

Thinklogical sells directly, through reseller and VAR channels, and is privately held and headquartered in Milford, Connecticut. For more information, please visit www.thinklogical.com.

About Riverside Partners

Founded in 1989, Riverside Partners is a middle market private equity firm currently investing Riverside Partners Fund IV, L.P. The fund focuses on growth oriented companies primarily in the healthcare and technology industries. Riverside Partners is particularly experienced at partnering with founders, owners and management teams and it brings substantial domain expertise and operating experience to its portfolio companies. The partners at Riverside Partners have managed more than \$500 million in investments in over 50 companies. The firm is currently focused on companies with revenues between \$20 - \$200 million and with \$5-\$25 million of EBITDA. For more information, please visit <http://www.riversidepartners.com>.

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